

# *FY 2025 Earnings Presentation*

February 2026

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Inspiring Shari'ah Values | قيمنا مستمدة من الشريعة السمحاء

# Opening Remarks

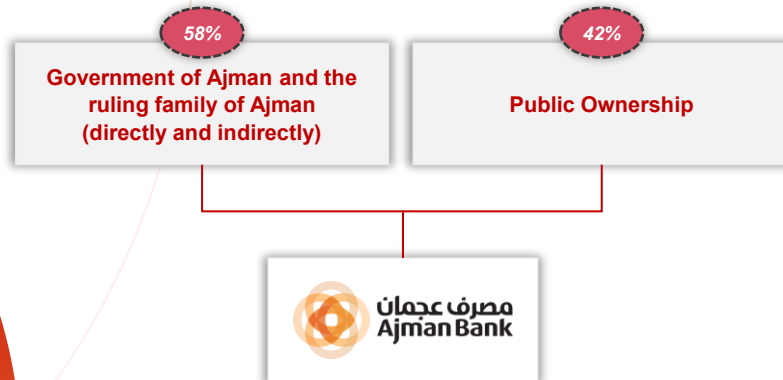
# Ajman Bank At a Glance

*Ajman Bank is a solid investment-grade rated credit, strategically located in a rapidly growing Emirate and benefitting from support from the Government of Ajman*

## OVERVIEW OF AJMAN BANK

- Established in 2007, Ajman Bank (the "Bank") was the **first Islamic bank incorporated and headquartered in the Emirate of Ajman**
- Ajman Bank operates across the UAE with branches in key Emirates such as Ajman, Dubai, Abu Dhabi, Sharjah and Al Ain, and is a **key strategic pillar in the Emirate's economic development strategy**
- The Bank benefits from **strong implied support from the government**, with 58% ownership by the Emirate of Ajman and the ruling family of Ajman
- The emirate of Ajman is strategically positioned in the centre of the Emirates**, and supported by robust macroeconomic fundamentals, both within UAE and specifically Ajman, which has achieved an exceptionally high growth rate of economic development in recent years
- Ajman Bank had its **shares listed on the Dubai Financial Market in 2008 and with a current market capitalisation of AED 4.5Bn**
- Ajman Bank has a **long-term Issuer Default Rating (IDR) of "BBB+" with Stable outlook by Fitch**

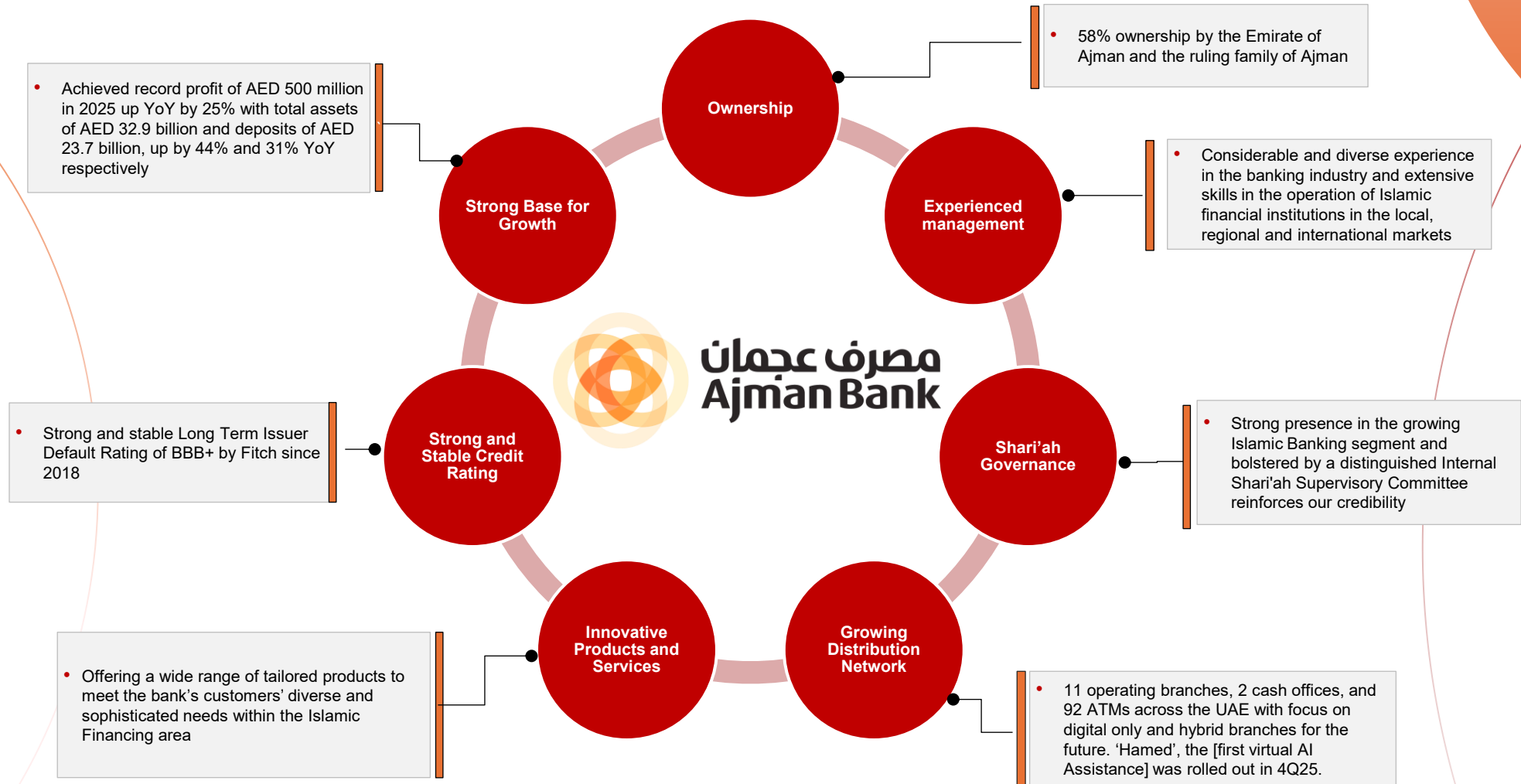
## OWNERSHIP STRUCTURE



## KEY FINANCIALS METRICS, AS OF DEC-2025



# Competitive Strengths



# Ajman Bank Vision & Strategic Priorities

To be one of the favorite financial services brands in the UAE and the entire region

## AI & Digital

- New **Digital Banking platform** & Fintech focus through partnerships
- **AI Native Bank** → Further develop AI solutions for a seamless banking experience
- **Network Expansion and transformation** through digital and hybrid branches

## Client Solutions

- Deliver on **Cash Management & Trade Finance projects** for end-to-end automated solutions to ensure smooth customer engagement
- Focus on building **Ajman Wealth** by offering value added solutions
- Grow the card business through **New Card Products & partnerships**
- Pursue and expand opportunities in **investment banking** to diversify the portfolio
- Provide comprehensive access to **Sharia-compliant financial market solutions** for Wholesale, Consumer Banking and Treasury & Investment products

## Risk & Monitoring

- Continued focus on **credit quality** for both existing and new clients & manage **sector concentration limits** to support growth
- Focus on **operational efficiency and risk management** to drive automation and support expanded activities

## Talent

- **Emiratization & Talent Development** by attracting and developing UAE nationals across entry level and leadership positions
- **Enhanced workforce planning** considering future needs driven by business growth and regulatory developments.
- **Retention and ongoing development** of existing talent.

# Financial Performance

# Income Statement → 2025 FY Net Profit up 25% YoY

| Income Statement (AED mm) | FY'25      | FY'24      | YoY (%)    |
|---------------------------|------------|------------|------------|
| Net Profit Income         | 637        | 545        | 17%        |
| Non-Funding Income        | 262        | 191        | 37%        |
| <b>Operating Income</b>   | <b>899</b> | <b>736</b> | <b>22%</b> |
| Operating Expenses        | (412)      | (370)      | 12%        |
| Net Impairment Charges    | 62         | 73         | (15%)      |
| <b>Profit Before Tax</b>  | <b>548</b> | <b>440</b> | <b>25%</b> |
| Taxes                     | (48)       | (39)       | 24%        |
| <b>Net Profit</b>         | <b>500</b> | <b>401</b> | <b>25%</b> |

| Balance Sheet (AED bn)                      | Dec'25 | Dec'24 | YoY (%) |
|---------------------------------------------|--------|--------|---------|
| Total Assets                                | 32.9   | 22.9   | 44%     |
| Islamic financing and investing assets, net | 21.4   | 15.4   | 39%     |
| Islamic Customer Deposits                   | 23.7   | 18.1   | 31%     |

| Key Ratios (%)             | FY'25 | FY'24 | YoY (bps) |
|----------------------------|-------|-------|-----------|
| Net Profit Margin          | 2.8   | 2.7   | 5         |
| Return on Asset            | 1.8   | 1.7   | 12        |
| Cost-Income Ratio          | 45.9  | 50.2  | (431)     |
| Cost of Risk (bps)         | (30)  | (50)  | (20)      |
| Non-Performing Loans Ratio | 7.0   | 10.0  | (297)     |
| Provision Coverage Ratio   | 40    | 54    | (14)      |
| Return on Equity           | 15.2  | 13.8  | 135       |
| CET1 Ratio                 | 12.9  | 18.0  | (508)     |

➤ **Profit before Tax & Profit after Tax** at AED 548mm and AED 500mm respectively, +25% vs prior year, driven by strong financing and treasury activities

➤ **Operating income** at AED 899mm, +22% vs prior year driven by net funding income (+17%) and non-funding income (+37%) driven by increased financing and cross sell activities across the franchise

➤ **Operating expenses** at AED 412mm, +12% vs prior year primarily driven by transformation and technology initiatives and investments

➤ **Impairment charges** at AED (62mm) recovery, driven by continued focus on recovery despite ECL build up

➤ **Growing balance sheet** momentum across financing +39% vs prior year and customer deposits +31% vs prior year

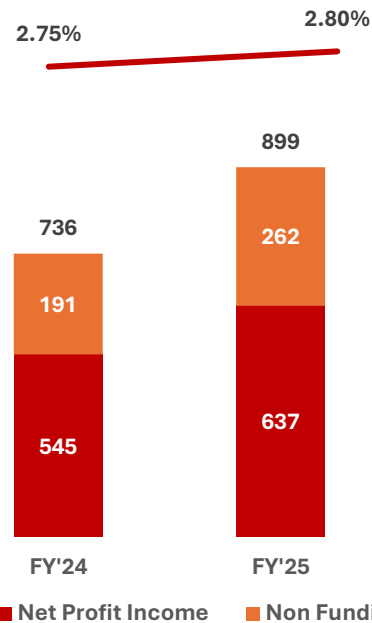
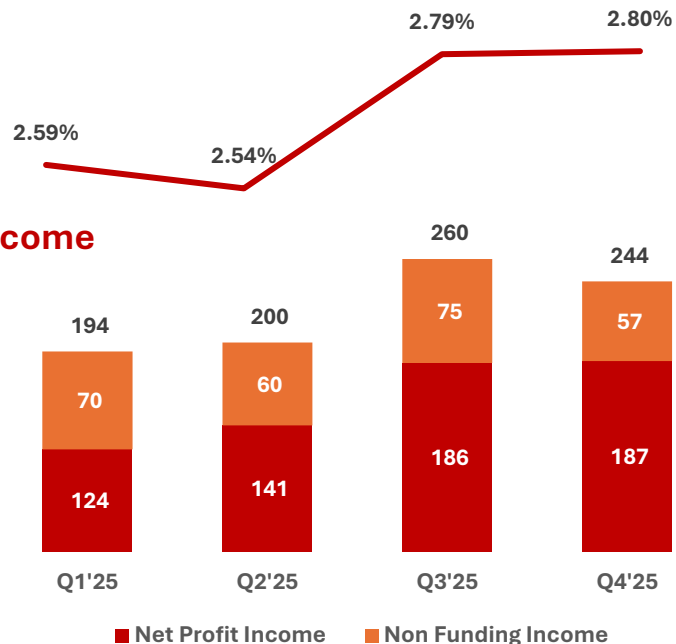
➤ **Strong performance across all key ratios** with CET ratio at 12.9%, ROA 1.8% and ROE 15.2%

# Operating Income & Expense

NPM (%)

Operating Income  
(AED mm)

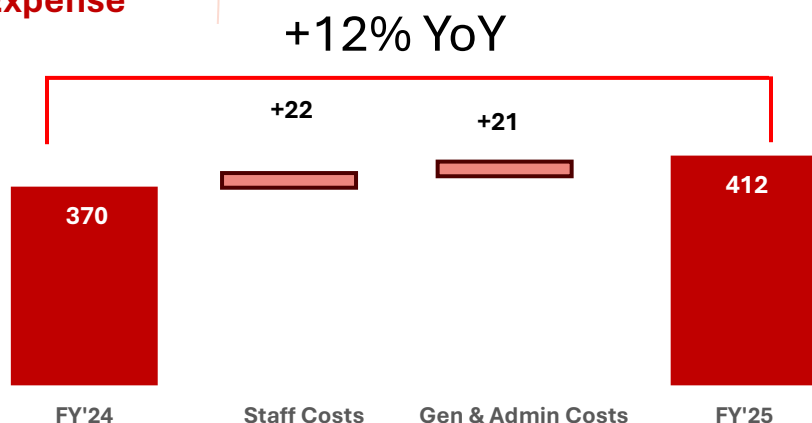
Operating Expense  
(AED mm)



➤ **Stable NPI performance**, up prior year by 17% driven by strong volume growth

➤ **NPM at 2.8% for FY'25**, flattish driven by growth in financing and treasury activities despite change in profit rate environment

➤ **NFI up prior year by 37%** driven by financing, investment income and cross sell initiatives



**Cost to Income Ratio**  
**45.9%** ↓  
(FY'24 50.2%)

➤ **Operating efficiency** better than prior year at 45.9% for FY'25 vs 50.2% in FY'24

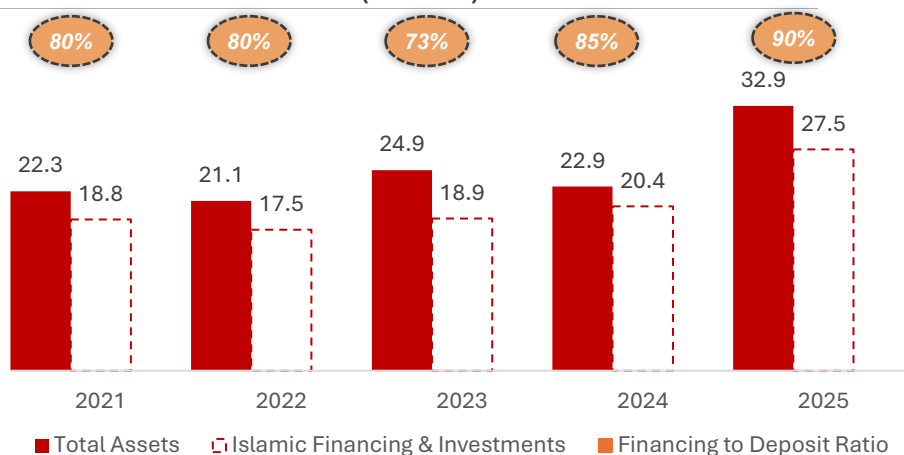
➤ **Operating expenses** at AED 412mm, +12% vs prior year primarily driven by transformation and technology initiatives



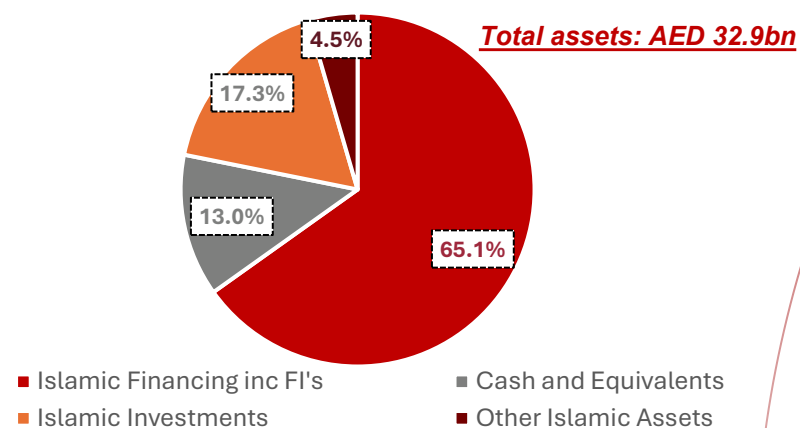
# Balance Sheet – Asset Portfolio

**Strong and stable asset mix, with prudent management of the financing-to-deposit ratio, maintenance of a consistent “cash cushion” and investing assets distributed across business sectors. Asset moderation in 2024 & 2025 was on the back of the bank’s strategy to exit weaker RE assets and diversify its book across segments core to UAE and Ajman’s growth**

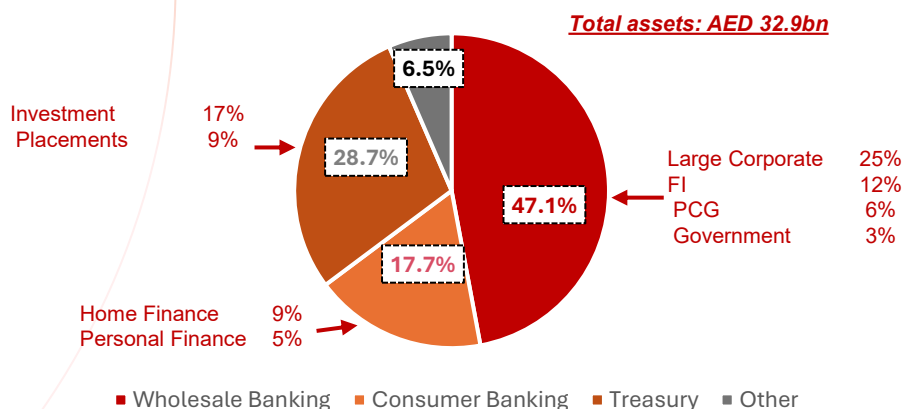
**TOTAL ASSETS EVOLUTION (AED BN)**



**ASSET MIX DISTRIBUTION (AS OF DEC-2025)**



**ASSET SPLIT, AS OF DEC-2025**

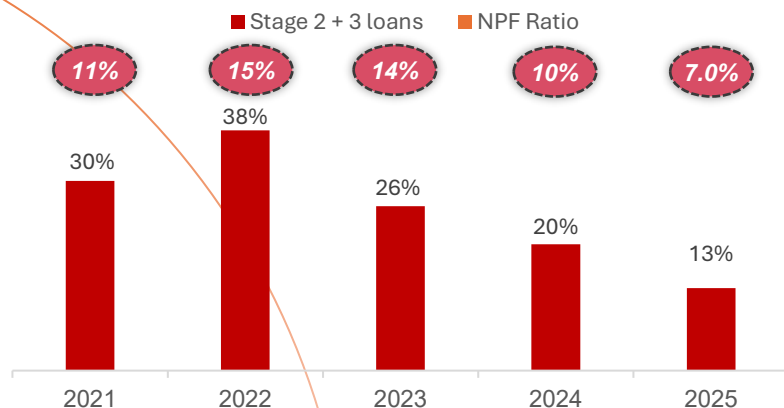


## WELL MANAGED BALANCE SHEET SUPPORTED BY:

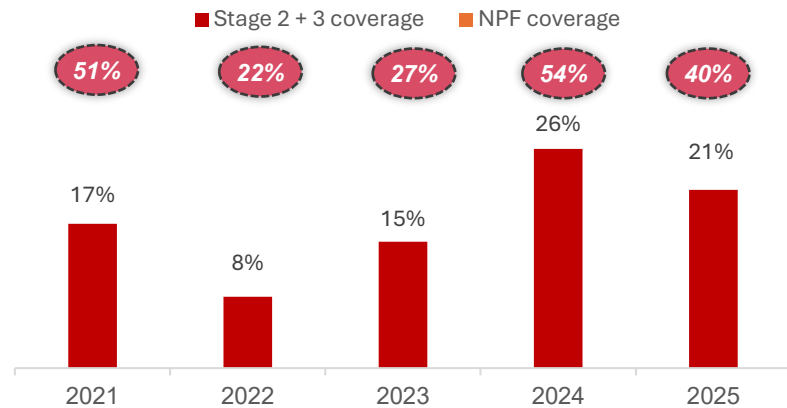
- **Diverse and sticky** customer deposit base
- **Optimized liquidity** with 90% of financing to deposit ratio
- **Loan portfolio with diverse customer and asset quality** – expanding to **other emirates in the UAE and regionally**
- Well above and **sufficient regulatory ratios**

# Asset Quality Mix and Provision Coverage

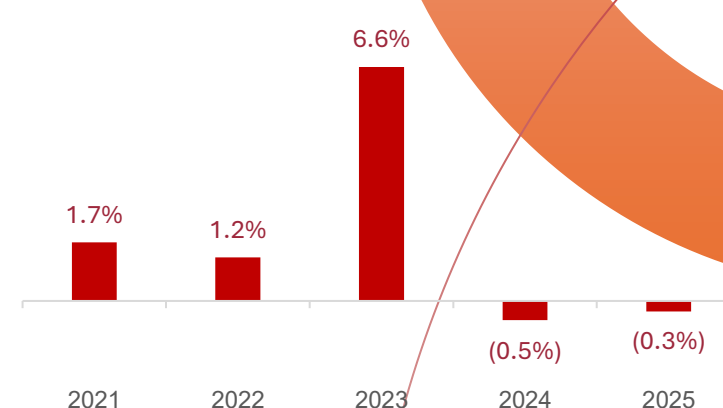
EVOLUTION OF STAGE 2 & 3 FINANCINGS



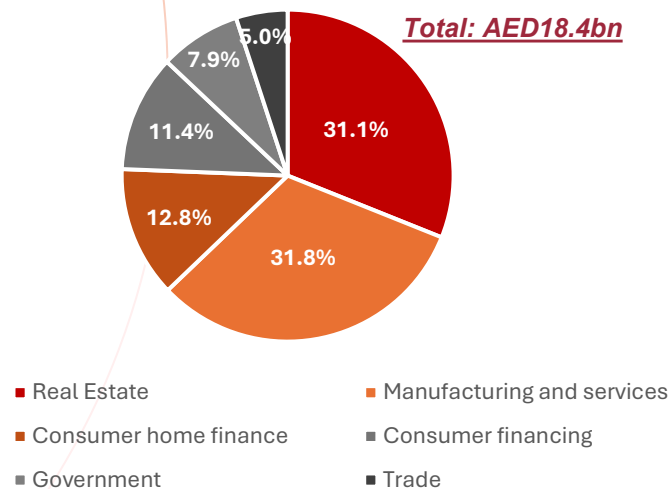
EVOLUTION OF STAGE 2 & 3 COVERAGE



EVOLUTION OF THE COST OF RISK



ISLAMIC FINANCING AND INVESTING ASSETS (AS OF DEC-2025)

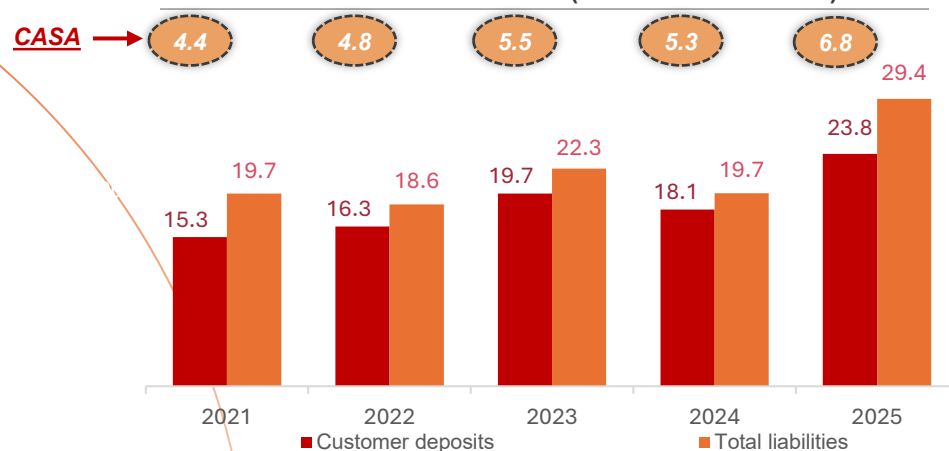


- ✓ **Stage 3 assets benefit from strong RE collateral coverage** with low average FTV (71%)
- ✓ **Material improvement in the Asset Quality** with reduction in NPFs from 14% as of Dec23 and 10% as of Dec 2024 to 7.0% as of Dec 2025 and with Stage 2 assets reducing materially from 10.3% as of Dec24 to 5.6% as of Dec25 (28% absolute reduction)
- ✓ **Continuing diversification of the asset book** and with reduction in the RE exposure from 46% & 39% as of FY23/ FY24 to under 32% of RWA; bank continues to diversify across multiple Wholesale Banking and Consumer Segments whilst still selectively onboarding strong RE names/ exposures. Aggregate collateral coverage (Cash, Shares, RE mortgage) stood at 102%.
- ✓ **ECL coverage** – 45% of gross S3 exposure is covered by the Total Loss Allowance/ ECL; whilst lower than 2024, the same is on the back of strong collateral coverage; Taking Collateral into account S3 coverage (including ECL) would be >160%. ECL is in line with the new CRMS standards.

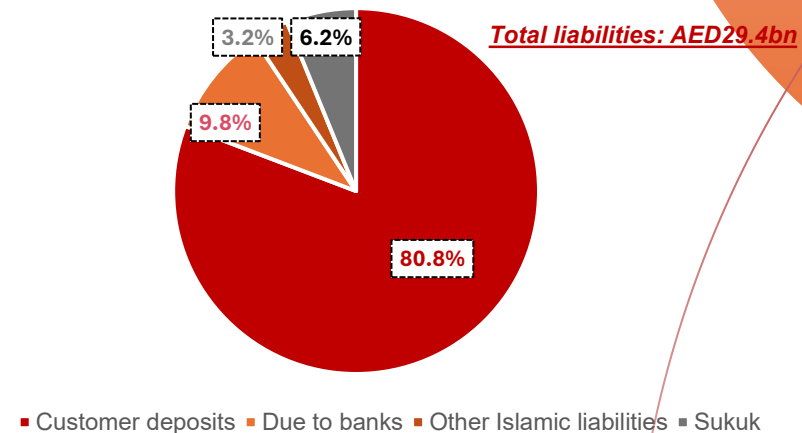
# Balance Sheet – Liabilities Mix & Capital

*Solid and growing deposit base, making up ~90% of overall liabilities, majority being current account or Wakala deposits in 2024, continued in 2025..*

**STRONG DEPOSIT FRANCHISE (VALUES IN AED BN)**

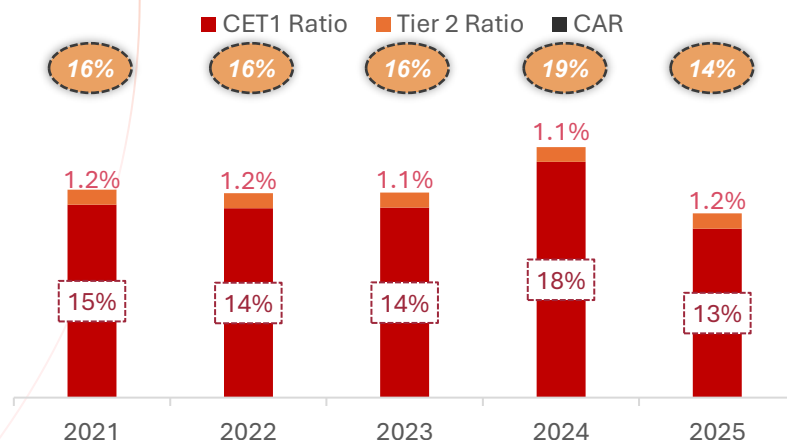


**LIABILITIES MIX (AS OF DEC-2025)**

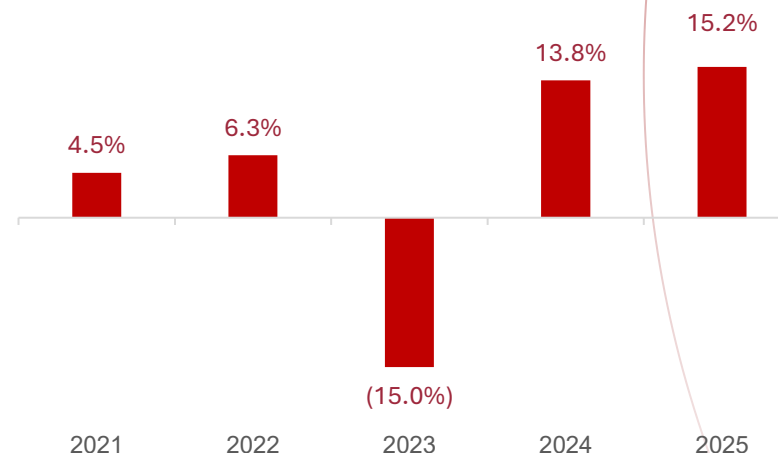


*Increase in financing driving the drop in the CAR ratio in 2025 to 14%*

**EVOLUTION OF CAPITAL ADEQUACY RATIOS**



**EVOLUTION OF RETURN ON AVERAGE TANGIBLE EQUITY**



# Outlook

# 2026 Financial Guidance

|                         |                  | 2025 Actuals | 2026 Guidance |
|-------------------------|------------------|--------------|---------------|
| Balance Sheet           | Financing Growth | +39%         | >15%          |
|                         | Deposit Growth   | +31%         | >15%          |
| Asset Quality           | Cost of Risk     | (30)bps      | <60bps        |
|                         | NPF Ratio        | 7%           | <5.5%         |
| Profitability & Capital | ROE              | 15.2%        | >12%          |
|                         | CAR              | 14.0%        | >15.5%        |

# Appendix

# Key Deal Wins & Mandates

|                                                                                                                                          |                                                                                                                                          |                                                                                                                                          |                                                                                                                                            |                                                                                                                                                              |                                                                                                                                             |                                                                                                                                            |                                                                                                                                                                   |
|------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <br><p>USD 7,000 million</p> <p>Syndicated Facility</p> | <br><p>USD 2,500 million</p> <p>Syndicated Facility</p> | <br><p>USD 850 million</p> <p>Syndicated Facility</p>   | <br><p>USD 1,370 million</p> <p>Syndicated Facility</p> | <br><p>USD 842 million</p> <p>Syndicated facility with Fujairah Power</p> | <br><p>USD 2,450 million</p> <p>Syndicated facility</p>  | <br><p>USD 846 million</p> <p>Syndicated Facility</p>   | <br><p>Syndication/lead by ADEX for 1st Islamic tranche under the Facility</p> |
| <br><p>USD 400 million</p> <p>Syndicated Facility</p>   | <br><p>USD 915 million</p> <p>Syndicated Facility</p>   | <br><p>USD 2,160 million</p> <p>Syndicated Facility</p> | <br><p>USD 125 million</p> <p>Syndicated Facility</p>   | <br><p>USD 825 million</p> <p>Syndicated Facility</p>                     | <br><p>USD 103 million</p> <p>Bilateral EBL Facility</p> | <br><p>USD 1,600 million</p> <p>Syndicated Facility</p> | <br><p>USD 250 million</p> <p>Club Financing Facility</p>                      |

## Partnerships

- **Ajman FZ, Yubi MENA & Meydan FZ** partnership to support the expansion of working capital financing and facilitate the acquisition of new business banking accounts.
- **Vaults Pay:** A referral program for acquiring solution (AB branded POS machines) for Business Banking & Wholesale Banking clients.
- **Mensa Pay Technologies:** BIN sponsorship for WPS payroll prepaid cards offered by Mensa pay. (CBUAE in Jul-2025 has issued the approval to announce the intended arrangement).
- **Strategic MoU** was signed with **Thara Entrepreneurship Hub** to expand our support for **entrepreneurs, SMEs, and start-ups** across the UAE.

## Ajman Bank is proud to have played a pivotal role in 9 Sukuk Issuances

- **Aldar Investment Properties** - \$645 million 10-year senior unsecured Green Sukuk
- **Omniyat** - \$500 million 5-year unsecured RegS Sukuk
- **Sobha** - \$750 million 5.5-year senior unsecured RegS Sukuk
- **DAE** - \$650 million 5-year senior unsecured RegS Sukuk
- **SIB** - \$550 million 5-year senior unsecured RegS Sukuk
- **Gov't of Sharjah** - \$750 million 10.5-year RegS Sukuk
- **Ittihad International Investment** - \$550 million 5-year senior unsecured RegS Sukuk
- **Binghatti** - \$500 million 5-year senior unsecured RegS Sukuk (2)

# Key Franchise Initiatives & Rollouts

## Digital Transformation

- Launched **GenAI** capabilities within the mobile app.
- **"HAMED"**
- Enabled credit and spend transaction viewing (PFM) through the app.
- Introduced digital acquisition for Personal Finance and Auto Finance for NTB customers.
- Enabled digital onboarding of Home Finance clients via the mobile app.
- Rolled out Straight Through Processing (STP) for new account opening, reducing turnaround time and enhancing customer experience.
- Introduced STP Wakala booking directly on the Mobile Banking App, providing customers with faster, self-service investment options.
- Rolled out the **Aani Project** with full onboarding, reinforcing compliance and operational resilience.

## Business Banking

- **Simplified Working Capital Finance** – helping SMEs meet their short-term financing needs.
- **Mortgage-Backed Business Finance** – enabling secured lending while maintaining our real estate exposure ratios.

## Credit Cards

- "Digital Credit Card Onboarding" (NTB-single card), Etihad Miles Exchange partnership, and the Carbon Calculator for Bright World Credit Card.
- ULTRCASH Card Marketing campaign launched in partnership with MasterCard offering enhanced cashback and promotional benefits.

## Home Finance

- Launched Home Finance "Cashback scheme": Designed to reward consistent repayment history customers.
- Pure Home Finance: A product aligned with eco-friendly housing initiatives, encouraging customers to invest in sustainable homes in line with ESG commitment and vision.
- Flash Sale offering best in market financing rates

## CASA

- Salary plus program offering a chance to win one month's salary through monthly draws
- Enhanced Employee Banking account opening process through tablets, FX Campaign for Business Banking.

## Auto Finance

- Introduced a green financing solution targeting electric and hybrid vehicles, promoting environmentally conscious financing.
- Introduced Exclusive finance rates for Ajman Government and Semi-government employees, enhancing value and loyalty within key employment segments
- Expanded market presence by collaborating with leading car dealerships, improving access to a broader customer base.
- Flash Sale offering best in market Auto financing rates.

## Personal Finance

- Exclusive finance rates for Ajman Government and Semi-government employees, enhancing value and loyalty within key employment segments.
- Cash collateral-based Financing: Offering secured personal finance option to clients.
- Ramadan campaign with special financing rates.
- Flash Sale offering best in market financing rates

## Distribution

- Opened new branch in Zawaya Walk, Sharjah.
- Total ATM/CCDMs count reached 92 as at EOY-2025
- Expanded our omnichannel presence with the launch of our first electronic banking unit (digital branch) within the Main Branch in Ajman.



# Sustainable Finance Solutions for Corporates

On May 1, 2025, Ajman Bank announced a bold and strategic commitment to mobilize AED 4 billion in sustainable finance by 2030, and to achieve Net Zero emissions across our operations (Scope 1 & 2 Emissions) by 2030 and overall Net Zero (Scope 1, 2 and 3) by 2050.

Ajman Bank offers a range of Sustainable Finance solutions, tailored for our wholesale banking Customers. These solutions are designed to support our client's and the UAE's transition to a low carbon, eco-friendly economy. Following are our key solutions.

## Transition Finance

Solutions that support the shift from high-emission to low-carbon energy systems. By financing this critical transition, we aim to accelerate progress toward national and global net-zero goals while supporting innovation and long-term economic growth.

### Application Examples

- ❖ Renewable energy adoption
- ❖ Energy efficiency improvements
- ❖ Waste managements
- ❖ Water conservation

### Case Study

A steel manufacturer secures AED 250 million transition finance facility to shift to electric arc furnaces and carbon capture.

## Green Project Finance

Financing for Projects in which funds are directly utilized towards sustainable economic activities such as renewable energy, green real estate, clean technologies, and climate-resilient infrastructure, helping businesses reduce emissions and align with national and global environmental goals.

### Application Examples

- ❖ Green Buildings
- ❖ Recycling Plant
- ❖ Sustainable Transportation
- ❖ Climate Technology

### Case Study

200 MW solar power plant, construction, installation with clear green credentials. The project delivers measurable sustainable impact.

## Green Trade Finance

Solutions that support businesses engaged in environmentally sustainable and climate-conscious trade activities. Whether it's import/export of renewable energy components, sustainable raw materials, or eco-friendly goods, our bank is committed to financing trade that drives the transition to a greener and more sustainable global economy.

### Application Example

- ❖ Trade finance for transition initiatives
- ❖ Trade finance for Green projects

### Case Study

A UAE-based construction firm opens a Green LC to import LEED-certified glass panels from Germany.

## Sustainability Linked General purpose financing

This solution enables clients to optimize liquidity while advancing their environmental commitments and contributing to a low-carbon economy. The financing is linked to achievement of specified key performance indicators/ conditions that deliver measurable sustainability impact.

### Application Examples

- ❖ Sustainability linked Working Capital or Syndicate Finance

### Case Study

ABC Manufacturing secured a USD 500 million syndicated green working capital facility, coordinated by XYZ Bank with four partner lenders. The facility will finance recycled materials, energy-efficient production, and circular economy initiatives.

## Our Sustainable Finance Policy Framework

Ajman Bank's inaugural **Sustainable Finance Framework** formalizes our **AED 4 billion by 2030** target, supports our **Net Zero** commitment and **Ajman Vision 2030**, and enables green, social, transition and sustainability-linked financing across the bank.

### Why this matters :

**Credible, market-grade commitment** aligned with global and national climate goals.

**Risk-aware growth** through ESG integration in credit and investment decisions.

**New revenue and funding channels** via green bonds, sustainability-linked loans and transition finance.

**Measurable impact and transparency** with standardized KPIs and annual reporting.

### Standards and alignment

**International:** aligned with ICMA Green/Social Bond Principles and LMA Sustainability-Linked Loan Principles for market comparability and investor assurance.

**National & strategic:** supports UAE Net Zero 2050 and Ajman Vision 2030, reinforcing local sustainable development priorities.

### Investor benefits

**Access to a clear pipeline** of investable sustainable assets.

**Improved disclosure** reduces information asymmetry and supports ESG integration.

**Potential pricing advantages** through KPI-linked structures.

**Contribution to sovereign and emirate sustainability goals**, strengthening long-term macro stability.

# Sustainable Finance Solutions for Consumers

Make it green.  
We'll make it easy.

Pure Homes  
Sustainable Home Finance

Make your sustainable dream home a reality with Pure Homes, our sustainable home finance program.

Enjoy 0% fees and charges, free takaful, lower profit rates and 0% installment plan on your credit card, exclusively for all green home services.\*



Zero emissions.  
Maximum impact.

rEVolution  
Sustainable Auto Finance

Drive into a greener future with rEVolution, our sustainable auto finance program.

Enjoy 0% fees, 10 free charges and 0% installment plan on your credit card, covering all EV accessories and services.\*



Save More.  
Grow More.

Green Path  
Sustainable Savings Account

A better way to bank with our Green Path sustainable savings account.

Enjoy higher profit rates with the added reassurance your money is only being utilized for sustainable purposes, together with a mangrove tree planted in your name.





# Sustainable Finance Deals

|                                                                                                                                         |                                                                                                                                   |                                                                                                                                              |                                                                                                                                              |                                                                                                                                      |                                                                                                                                      |                                                                                                                           |                                                                                                                            |
|-----------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|
|  <p><b>Green Project Finance (EBL)</b><br/>AED 378M</p> |  <p><b>Green Project Finance</b><br/>AED 50M</p> |  <p><b>Green Project Finance (Wave 6)</b><br/>AED 257M</p> |  <p><b>Sustainable Working Capital</b><br/>AED 180 MM</p> |  <p><b>Green Project Finance</b><br/>AED 7.5M</p> |  <p><b>Green Project Finance</b><br/>AED 3.5M</p> |  <p><b>Pure Homes</b><br/>AED 4.6M</p> |                                                                                                                            |
|  <p><b>Green Sukuk</b><br/>AED 5M</p>                  |  <p><b>Green Sukuk</b><br/>AED 10M</p>           |  <p><b>Green Sukuks</b><br/>AED 24.8M</p>                   |  <p><b>Green Sukuk</b><br/>AED 9.8M</p>                    |  <p><b>Green Sukuk</b><br/>AED 15M</p>            |  <p><b>Green Sukuk</b><br/>AED 10M</p>            |  <p><b>Green Sukuk</b><br/>AED 25M</p> |  <p><b>rEvolution</b><br/>AED 3.3M</p> |

# Our Carbon Footprint (Path to Net Zero)

Ajman Bank's 2025 results show measurable progress on energy-related emissions and a clear pathway to deepen sustainability performance. The bank has achieved a meaningful reduction in Scope 2 emissions, strengthening its operational resilience and ESG profile. Addressing refrigerant-related Scope 1 emissions is the immediate priority; targeted remediation and equipment upgrades will convert this risk into an opportunity to further lower the bank's carbon footprint and demonstrate robust environmental stewardship.

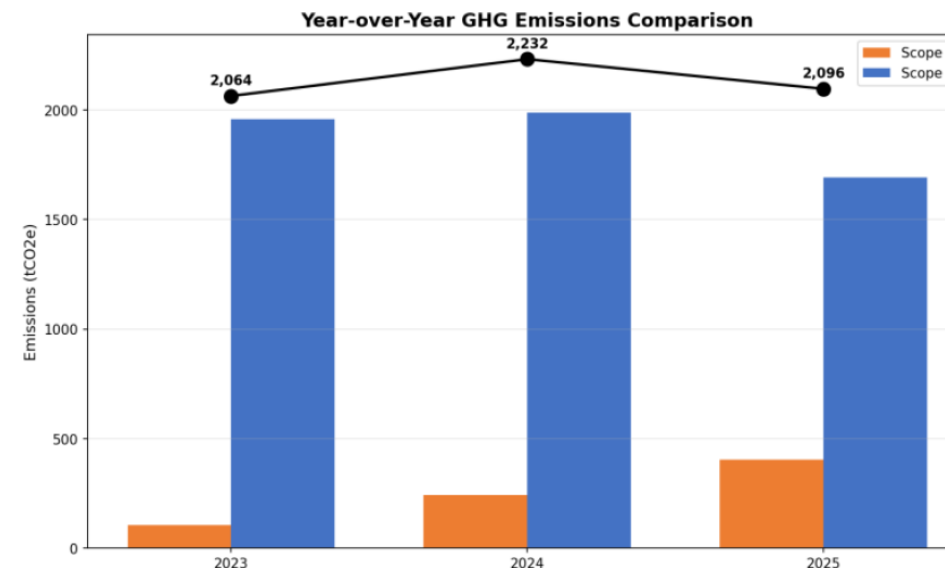


Figure 1: Year-over-Year GHG Emissions Comparison (2023-2025)

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- **Net emissions down 6.1%: The decline to 2,096.44 tCO<sub>2</sub>e** demonstrates measurable progress in reducing the bank's carbon footprint and strengthens Ajman Bank's ESG profile.
- **Scope 2 improvement drives the gain: A 14.8% reduction in Scope 2** (electricity-related) indicates effective energy efficiency measures and/or lower-carbon electricity sourcing. This is a material operational achievement that supports lower operational risk and improved sustainability credentials.



# Thank You



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